

MountAllison
UNIVERSITY

RON JOYCE CENTRE
for Business Studies

*Fall 2011
Commerce Society
Career Fair*

Directory

The members of the Commerce Society of Mount Allison University's Ron Joyce Centre for Business Studies and the Career Services Coordinator welcome you to our annual Commerce Society Career Fair.

The Commerce Society Career Fair has served to build valuable relationships between Mount Allison commerce students and potential employers. Your attendance will allow you to engage and hold rewarding conversations with numerous employers in a short period of time. Not only will this event inform you of potential career opportunities with these companies, but it will also serve as a networking event with peers, administrators and Canadian business people from all realms of commerce.

In order to help you better prepare for this year's Career Fair, we have created a directory which includes a brief summary of each of the participating organizations, as well as the contact information of each representative.

We are truly hopeful that this event acts as a catalyst in the transition from your studies here at Mount Allison to a career in the business world. We wish you all of the best in your personal and professional development in the years to come.

Sincerely,

Ryan Sargent, Breanne Hay, Patrick Bryden, Ali Rehman
Commerce Society Executive Committee

Scott Yorke
Career Services Coordinator
careers@mta.ca

Attending Organizations

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Special thanks to those organizations who donated door prizes at this year's Career Fair.

Your generosity is truly appreciated.



CGA New Brunswick is the leading provider of development, training and professional support services for the accounting profession. It is committed to innovation, member service excellence and advancing the public interest. Our members are leaders and highly respected professionals in a complex and changing environment.

Choosing CGA isn't a decision between school and work. It's the decision to combine the best of both for a better life. The CGA program offers flexible studies to ensure a path to job readiness that is catered specifically to each student. Whether you are leaving school, an undergraduate, or already working professionally, CGA Student Services will help you find the starting point that is right for you. Please visit us at www.cga-nb.org

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Notes:



Clearwater Seafoods Limited Partnership (“Clearwater”), based in Bedford, Nova Scotia, is one of Canada’s largest harvesters and processors of seafood, specializing in lobster, crab, scallops, surf clams, and shrimp. The Company markets its diverse menu of seafood products throughout North America, Europe, and Asia. Clearwater has an important economic footprint in Nova Scotia through direct payroll and procurement of goods and services from Nova Scotian companies.

Clearwater is a leader in the global seafood industry, recognized for our premium quality and commitment to sustainability. Our vertical integration and record of innovative technologies are designed to deliver the very finest seafood, “from ocean to plate”. Clearwater’s modern fleet and innovative harvesting practices are designed to ensure the products you receive are as fresh and pristine as the day they were caught. The company has a strong commitment to food safety and quality assurance; our biologists and quality control specialists, and the rest of our team make delivering premium quality seafood their number one priority. Clearwater's logistics experts and network of importers and distributors around the globe provide food service and retail outlets reliable and consistent supply 365 days of the year.

Clearwater’s unique vertical integration from ‘ocean to plate’ and the entrepreneurial zeal for continuous improvement through technological advances and everyday improvements in our business are more than just a testament to our success since 1976 – they are a guarantee we will continue to ‘raise the bar’ in serving our global customers just as we continue to be ‘Dedicated to Sustainable Seafood Excellence’.

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Notes:



**Certified
Management
Accountants™**

“Certified Management Accountants do more than just measure value - they create it. As the leaders in management accounting, CMAs actively apply a unique mix of financial expertise, strategic insight, innovative thinking and a collaborative approach to help grow successful businesses. CMAs are able to apply contemporary and emerging accounting practices in a wide array of business functions including strategic planning, sales and marketing, information technology, human resources, finance, accounting, and operations. Recent graduates are often hired as financial analysts, business analysts, and accountants. These positions are excellent springboards for advancement to fulfilling lucrative careers in senior management. CMAs more advanced in their careers often hold manager, controller, or management consultant roles. Ultimately, many CMAs attain vice president, CFO and CEO roles. Visit www.cmanb.com to find out how you can start your career as a Certified Management Accountant.”

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Notes:



EastLink has more than 1,500 employees providing a range of communications, entertainment, television and advertising services to residential, business and public sector customers in Atlantic Canada, Ontario, Quebec, Alberta, Manitoba and British Columbia.

EastLink has the distinction of being the first cable company in Canada to enter the telephone market, and the first communications and entertainment company in North America to combine cable, Internet and telephone service in a communications and entertainment bundle. EastLink is one of the fastest internet providers in North America.

At EastLink, creativity, ingenuity and innovation are the driving forces behind our great products and services. EastLink has been recognized as one of Canada's 50 Best Managed Companies for the past four years, and its parent company, the Bragg Group, was named Canada's Family Enterprise of the Year for 2009.

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Notes:



Contact Us When You Need Business Help

Enterprise Greater Moncton is your first resource

Enterprise Greater Moncton is the leading community economic development agency for Dieppe, Moncton and Riverview. It is the first and on-going point of contact for new and existing businesses to grow and prosper.

A not-for-profit organization, Enterprise Greater Moncton is funded by the three municipalities it serves - Dieppe, Moncton, and Riverview, the Province of New Brunswick, the Atlantic Canada Opportunities Agency, and its Strategic Partners.

Services we offer

Enterprise Greater Moncton works to:

- Develop and implement economic development strategies for our region
- Attract business investment and enhance existing business development
- Foster entrepreneurial growth and support workforce expansion
- Serve as a clearing house for government programs and services

You can count on us

Our services are free, bilingual and confidential.

Contact: Tim Murphy, BBA
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Notes:



Enterprise South East is a Community Economic Development Agency (CEDA) designed to give people and communities in the South East region a more active role in shaping their economic future. The communities we serve include the municipalities of Beaubassin-Est, Cap-Pelé, Dorchester, Memramcook, Port Elgin, Sackville, and Shediac as well as surrounding Local Service Districts and Parishes which falls within our regions.

Our team at ESE is dedicated to helping South East New Brunswick experience economic growth, prosperity, and renewal. We are committed to promoting the region as an ideal place to do business, strengthening our economic base, and building a stronger, larger, and retainable workforce. Whether you are a start-up, existing, or expanding business or even if you are looking to relocate to the South East region we can help address your needs or challenges. Enterprise South East is the first stop for business solutions!

Enterprise South East is one of fifteen Community Economic Development Agencies in New Brunswick. Together we form the Enterprise Network, which is designed to create prosperity in communities throughout the province.

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Notes:



At ExxonMobil, the world's leading energy company, we are dedicated not only to developing new energy supplies, but also attracting people with the drive to help us meet the world's toughest energy challenges.

The ExxonMobil Business Support Centre Canada is an integral part of a worldwide network of business support centres that provide financial, technical, information service, transactional, and customer service support for ExxonMobil's global operations.

This represents an outstanding opportunity to join one of the world's largest multinational corporations. Expect to be part of a multi-cultural work environment, supporting global operations, using state of the art systems and processes. Successful candidates will enjoy competitive compensation and benefit packages, extensive technical and business training and opportunities for career development within a large business support organization.

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Notes



A division of London Life Insurance Company

Freedom 55 Financial, a division of London Life Insurance Company, is one of the most recognized brands in the financial services industry. Our brand speaks to consumers' needs to build a financial security plan and to reach their dreams with the help of a trusted financial security advisor from Freedom 55 Financial

If you're looking for a stimulating career where you can use and develop your skills, be respected, recognized and rewarded for your accomplishments and advance at your own pace, then there's a great opportunity waiting for you as a financial security advisor with Freedom 55 Financial.

Our financial security advisors help clients achieve their goals and dreams and, in doing so, achieve their own. We're a fast-paced, flexible organization that listens and responds to new ideas and opportunities. Our products, compensation and benefit plans and our respect for a healthy work-life balance have made us the company of choice for many individuals seeking a challenging and rewarding career.

If you're ready to make your mark then talk to us.

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Notes:



Founded in 1882, J.D. Irving, Limited (JDI) has operations in Eastern Canada (New Brunswick, Nova Scotia, Prince Edward Island, Quebec, Ontario, Newfoundland and Labrador), and the United States. We are a team of 15,000 dedicated employees, with business units in:

- Forestry & Forest Products
- Transportation
- Shipbuilding & Industrial Marine
- Retail
- Industrial Equipment, Construction Services & Building Materials
- Consumer Products

Since our inception over 125 years ago, our employees continue to build JDI into a diverse group of performance-driven enterprises. It is through our dedicated team and using the best practices, to make the best products that enable us to serve our customers - at home and around the globe.

Our growth is driven by a set of consistent fundamental values through the years:

- Uncompromising quality in making our products and committed service to our valued customers;
- An unwavering focus on continuous improvement and innovation in our diverse businesses;
- And a responsibility to make a positive difference in our communities, where we are proud to live and work, as well as to the health of the land, air and water that sustains our world.

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Notes:



What's it Like to Work at Maple Leaf?

We care a lot

Passionate people; passionate about food describes the underlying spirit of Maple Leaf employees. We don't care a little; we care a lot! And we don't just talk about things, we make things happen! We are single-minded when we set our minds to something and are willing to overcome any obstacles to succeed. And, we always harbour an overall sense of optimism and confidence in our ability to create a brighter future. Maple Leaf is a winning culture for passionate people and high performers who want to achieve.

We live our Values everyday

- We go way beyond posters on the wall – we live our company's Leadership Values.
- We develop leaders and empower them to take charge and lead their careers.
- We are fiercely proud of the products we produce: from quality fresh meats, tasty hotdogs, and mouth-watering bacon to quick'n'easy prepared meals, delicious fresh pasta, and healthy bread choices. We are excited about our products and are constantly innovating to bring new products to market.
- Six Sigma is a pillar of our culture and drives us to find ways to improve everything we do.
- We are over 150 years old with a history of great product innovations and traditions, yet we are making history through continued innovation and rapid growth!

Our employees include people like you - enthusiastic, innovative, passionate and energetic. We invite you to explore our Careers section to discover more about our high performance culture and how we build leaders at Maple Leaf Foods.

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Notes:



Our Company

Medavie Blue Cross is a medium size company within the health services sector that offers an array of interesting career opportunities in six Canadian provinces: New Brunswick, Nova Scotia, Prince Edward Island, Newfoundland and Labrador, Ontario and Quebec. We are an organization that attracts, develops and retains high quality employees. Our commitment to teamwork, innovation and excellence in customer service is a hallmark of our leadership in the health care industry.

We are interested in people with a variety of experience and educational backgrounds who share our Core Values and who have the talent and motivation to contribute to our business success. We look for and develop soft skill competencies, functional skill sets, and leadership attributes for personal and business growth.

Medavie Blue Cross was recognized as a Top 100 Employer in Canada in 2005, 2006 and 2007.

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Notes:



Scotiabank Group is one of North America’s premier financial institutions, Canada’s most international bank and a team of more than 70,000 employees. Scotiabank Group and its affiliates offer a diverse range of products and services, including personal, commercial, corporate and investment banking to some 18.6 million customers in more than 50 countries around the world.

Named as one of the 50 Best Employers in Canada for the seventh consecutive year, Scotiabank places great importance on recognizing and rewarding strong performance. We offer room for advancement, a stimulating work environment and the resources to help you make the most of your career. Together, we continue to make Scotiabank a great place to work.

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Notes:

Thank you to all of the participating organizations. We are truly hopeful that you found the 2011 Commerce Society Career Fair to be beneficial to yourselves, as well as the organizations that you represent. Without your attendance, such a valuable event would not be possible. We look forward to your participation in years to come.

Ryan Sargent, Breanne Hay, Patrick Bryden, Ali Rehman
Commerce Society Executive Committee

Scott Yorke
Career Services Coordinator